

SAP-SD ONLINE TRAINING

SAP-SD COURSE CONTENT

DEFINE ENTERPRISE STRUCTURE

Sap methodology

Definition of document

Document types in sales and distribution

Enterprise strcture in sales

Definition and assign organizational elements.

CREATING MATER DATA

Material master record

Customer master record

Customer material info records

Condition master data

Control tables

Shared master data

Partner fuctions

Defining account groups for partner functions

Creating no ranges and assignment

DOCUMENTS

Document structure and tables - sales, deliveries, and billing

Document types and function - sales, deliveries and billing

Document control - docment type, item category control and determination schedule line category control and determination Copy control - requirements data transfer routines, document flow and pricing type

BASIC SETTINGS (CONDITION TECHNIQUE)

Pricing determination

Material determination

Listing / exclusion

Revenue account detrmination

Tax determination

Output determination

Tax determination

Free goods determination

BASIC SETTINGS (OTHERS)

Item proposal

Incompletion procedure

Route determination

Shipping point determination

Delivery scheduling and transportation scheduling

Blocking reasons

Availability check

Transfer of requirements

DOCUMENTS PROCESSING

Outline agreements - contracts and scheduling agreements

Pre - sales processing - inquiry and quotation

Order processing - standard order

Returns returns order, returns delivery

Consignment

Contracts

Customer complaints - credit memo request, debit memo request, invoice correction request

Delivery processing - picking (transfer order), packing, posting goods issue

Billing processing - methods, plans, invoice, proforma invoice

Document grouping and splitting criteria

SALES INFORMATION SYSTEM

Lists and work lists

Abap list viewer

Standards and flexible analysis

Logistics information system (lis)

ADVANCED TOPICS

Inter company business processing

Third party order processing

Cross company stock transfers

Returnable packing

Bill of material

Individual purchase order

Rebate processing

ColoursIT